Create the following range names:

* **Sales** - referring to **C5:C11**
* **Rates** - referring to **D4:M4**

Use the range names to calculate the commission for each salesperson.



*You can copy the single formula across then down*

Try repeating the exercise using absolute references instead of range names.

*You should be able to create a single formula in****D17****that you can copy across and then down.  Range names are much easier though!*